

**REVISED**U.S. Department of Justice  
Washington, DC 20530

Exhibit B

To Registration Statement

Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007  
Approval Expires Nov. 30, 1993

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

**Privacy Act Statement.** Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
WILLIAM D. HARRIS & ASSOC.	GOVT. OF BOLIVIA

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

GENERAL LOBBYING & REPRESENTATIONAL SERVICES.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

IT IS POSSIBLE THAT WRITTEN MATERIALS  
WILL BE PROVIDED TO MEMBERS OF CONGRESS.

Date of Exhibit B	Name and Title	Signature
12/1/98	William D. Harris Pres. & CEO	W.D. Harris

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# Contract Agreement

## Between the Government of the Republic of Bolivia and William D. Harris & Associates

- October 2, 1998 -

### I. Agreement:

This contract constitutes the agreement between the Government of Bolivia (hereinafter "Government") and William D. Harris & Associates, a Virginia corporation with principal offices located at 1156 15th St. NW, Suite 550, Washington DC. This agreement is for services described below and is subject to the terms and limitations included in following sections.

### II. Services:

William D. Harris & Associates agrees to provide to the Government of Bolivia the following General Representational Services relative to the Government's interests in the United States of America and other countries:

(A) Assist the Government in identifying trade, economic investment, political and other governmental interests which may be affected by actions and decisions taken within the United States Government and private sector.

(B) Assist the Government of Bolivia in developing and executing strategies which present and protect the interests and matters described in above.

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(C) Assist the Government and its agencies in developing communications and policy strategies and activities which promote greater understanding of Bolivia in the United States.

(D) Assist and advise the Government on matters of Economic Development Assistance and Investment.

(E) Provide General Representational Services to the Government as described in the July 1997 document entitled "*Proposal for Lobbying and Representation Services.*"

(F) Provide other additional consulting services as reasonably requested by the Government of Bolivia.

### **III. Term and Termination:**

This Agreement shall be deemed to have taken effect on October 2, 1998 [according to Bi-Ministerial Resolution Number 080 dated October 2, 1998 and signed by Dr. Javier Murillo de la Rocha (Minister of Foreign Affairs), Herbert Mueller Costas (Minister of Finance), Fernando Messmer (Vice Minister of Foreign Affairs) and Marcelo Montero Nunez (Vice Minister of the Treasury and Public Credit)] and will be renewable on its effective anniversary date each year with the mutual agreement of both parties. The Government may terminate the contract at any time during this period for failure on the part of Harris & Associates to perform its duties as described in this agreement, provided that the Government is current in its obligations at

the time of termination. Such termination shall require ninety days notice to Harris & Associates.

**IV. Records:**

Harris & Associates agrees to keep detailed and accurate books and records which must be available to the Government at any time in the course of this agreement. All communications, records, correspondence and other materials produced in the course of this agreement shall be the property of the Government of Bolivia and shall be surrendered to the Government if requested.

**V. Confidentiality:**

Harris & Associates, its employees, contractors and representatives will hold strictly confidential all information and materials provided by the Government, or created or acquired by Harris & Associates in the course of this agreement unless the release of these materials is intended to advance the purposes of this agreement. If Harris & Associates is requested to disclose such materials by a third party it shall only do so after advance approval by the Government of Bolivia. Exceptions to this practice will necessarily be made in order to ensure compliance with the United States Foreign Agents Registration Act.

**VI. Exclusivity:**

William D. Harris & Associates during the course of this agreement will not, without the prior agreement of the Government, render similar services to any

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company, entity, or Government on any matter where such company, entity, or Government has interests which are directly contrary to those of the Government of Bolivia.

**VII. Rules & Regulations:**

It shall be the responsibility of the Government of Bolivia to ensure that all laws and regulations of Bolivia are adhered to in its conduct of this agreement. It shall likewise be the responsibility of William D. Harris & Associates to ensure that all laws and regulations of the United States are adhered to in its conduct of this agreement.

**VIII. Limitations:**

Both parties agree that there are no further implied agreements other than those specifically stated in this agreement. Both parties also agree that no partnership nor shared liability has been created by this agreement and both parties shall indemnify the other party from any liability apart from the terms of this agreement.

**IX. Amendment:**

Any of the terms of this agreement can be amended by mutual consent provided that such amendments are agreed to in writing in advance of their effective date.

**X. Payment:**

In consideration for the services performed under this agreement, the Government of Bolivia will pay Harris & Associates the annual sum of

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US\$350,000.00 to be paid in advance on a Quarterly basis upon submission of appropriate invoices.

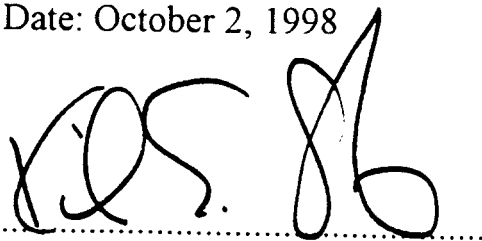
**XI. Expenses:**

The Government will reimburse Harris & Associates for reasonable business costs which shall include travel related to the objectives of this contract and legal and registration costs based on prior approval from the Government of Bolivia through its Ambassador to Washington. Such requests for reimbursement will be submitted to the Government with appropriate receipts and will be paid in accordance with Governmental policies and regulations. In addition, certain components of the overall lobbying program will have additional costs which will be submitted in advance to the contracting authorities for their approval.

**XII. Signatures:**

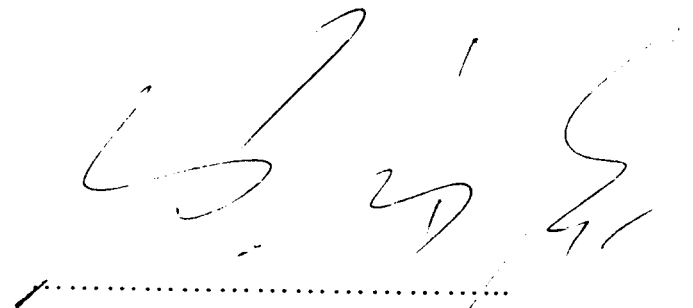
The signatures below indicate the agreement of both parties to the terms and conditions contained in this document.

Date: October 2, 1998



*Keith E. Schuette*

*William D. Harris & Associates*



*H.E. Ambassador Marcelo*

*Perez Monasterios*

*Government of the Republic of  
Bolivia*